



Global Bulk Technologies S.L.
General Presentation

Supporting the Industry with Innovative Low CAPEX Solutions



Global Bulk Technologies

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Background

GLOBAL BULK TECHNOLOGIES (GlobBULK) was launched January 1st 2016.

Our team has been providing services to the cement industry for over 25 years.

GlobBULK is an independent company servicing the industry.

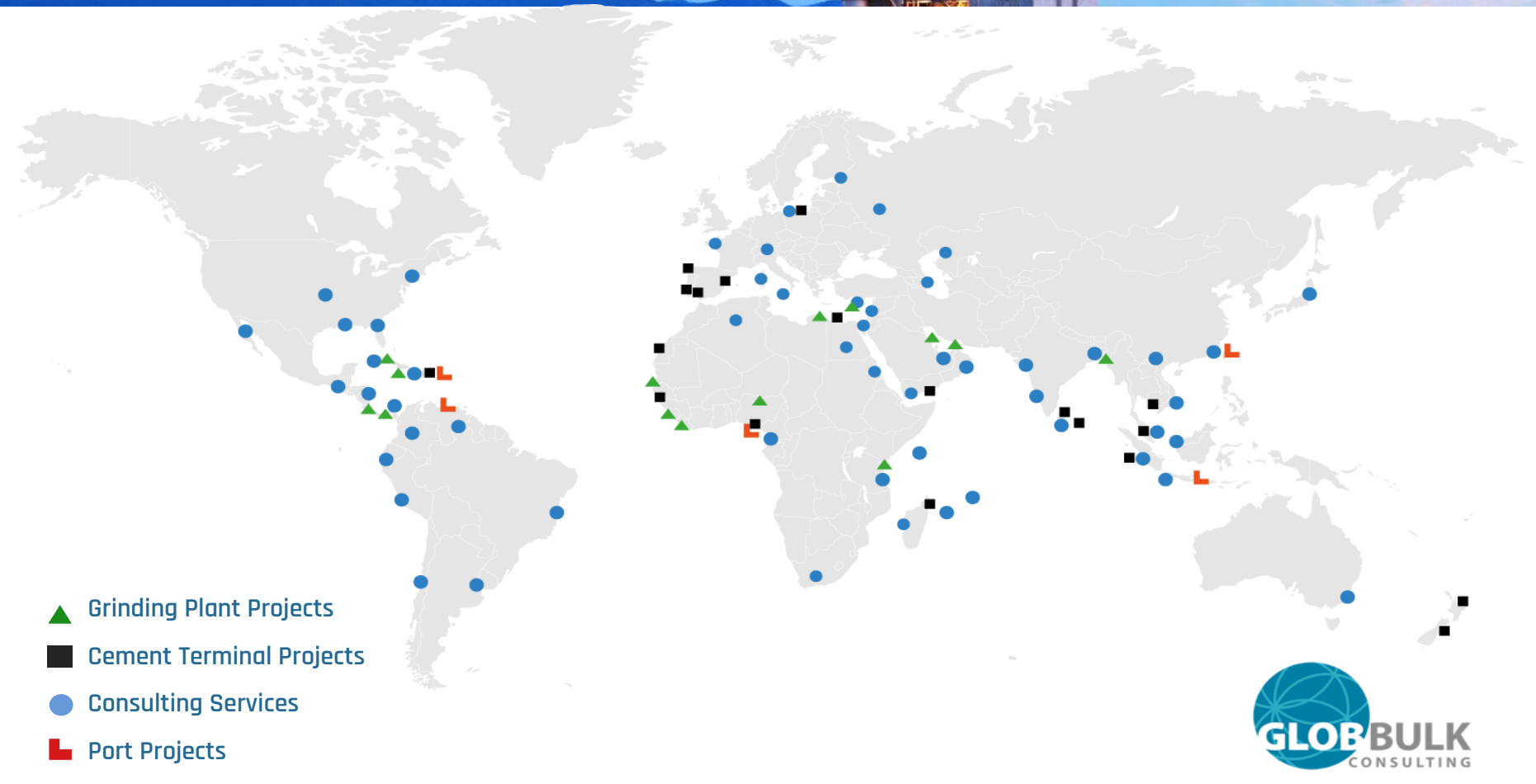
We deliver international consulting and project management services for:

- Seaborne imports and exports of cement and clinker.
- Design and construction of cement terminals and clinker grinding plants.
- Construction of new clinker production lines.

Background - History



Background - Worldwide Expertise



About Us: Board Members

Javier de Benito *Chairman and Board Member*



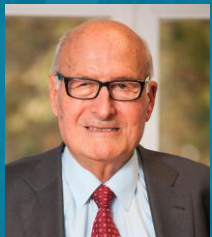
Spanish national, born in 1958. Studied business administration and economics at the Universidad Autónoma de Madrid, specialization studies at the Harvard Business School. Over 35 years of management experience in industrial environment; the last 12 years as EVP/Area Manager Africa Middle East with Holcim.

Salvador García-Atance *Board Member*



Spanish, born in 1951. Civil Engineer and PhD in Economy. President and founder of A.B. Asesores, Chairman of Morgan Stanley España, Chairman and founder of Fundación Lealtad, Chairman UN Global Compact Spain.

Jesús Méndez Mateu *Board Member*



Spanish, born in 1935. PhD in Industrial Engineering, and lawyer. Chairman of Cimbras y Geotecnia and Sotacid, Board member of Belmert Inversiones, Capa and Sotacib. Former CEO of Asland, and Financiera y Minera, Chairman of Asland Cataluña and Precon, Board member of Cementos Rezola.

Javier Martínez Goytre *CEO and Board Member*



Spanish, born in 1961. MSc in Geology, Master in Geological Engineering. Management programs in St Gallen and IMD. VP Technical Services and EXCO member at Holcim Trading, Director Projects Holcim Trading, Senior Project Manager Umar SA, Head Cement Import operations at CEDESA (BMM Group).

About Us: Management Team

Javier Martínez Goytre *CEO and Board Member*



Spanish, born in 1961. MSc in Geology, Master in Geological Engineering. Management programs in St Gallen and IMD. VP Technical Services and EXCO member at Holcim Trading, Director Projects Holcim Trading, Senior Project Manager Umar SA, Head Cement Import operations at CEDESA (BMM Group).

Carlos Álvarez-Romero *General Counsel & Secretary of the Board*



Spanish, born in 1963. Member of the Madrid Bar Association and Executive LLM Northwestern Univ. Chicago, General Counsel Holcim Trading S.A, Senior External Counsel Formula E Operations (London), Academic Director of the Citizen Lawyers Program of the Aspen Institute España.

Ricardo González-Haba *Partner & Senior Consultant*



Spanish, born in 1967. Rural Engineer with specialization studies in Port Engineering, Quality Management, Project Management, OHS in International Construction. 20 years of international experience in the cement industry as structural engineer, site manager and project manager.

Pablo Polanco Bengoetxea *Partner & Senior Consultant*



Spanish, born in 1962. MSc in Geological Sciences, Master in Hydrocarbons Engineering, Management programs in Davos and IMD, specialized studies in International Project Management, OHS, Contracting and Construction. 25 years of experience in the cement industry as consultant, project manager and mechanical and process engineer.

Vision and Mission

Vision

Become a reliable and independent partner for the industry based on our integrity, competence, customer focus and strong international background.

Mission

Create value for our customers and partners providing innovative low CAPEX solutions complying with proven technical, environmental and safety standards.

Our Value Proposition

Based on our proven global experience, we provide you
Customized, Innovative and Flexible Solutions,
with strong focus on
improving your Cost,
enhancing your
Efficiency and reducing
your Risk Profile

Products and Services

Consulting Services for import and export operations of cementitious materials and solid fuels

- Inbound / outbound logistics
- Technical audits
- Due diligence and valuations
- Feasibility Studies & Risk Assessments
- CAPEX estimates / Financial evaluation
- Project scheduling
- Tendering and contract negotiations
- Port operations and planning
- Equipment maintenance
- Materials handling and dedusting
- Dispatch operations (bulk&bags)

Project Management and Construction Supervision

- Individual experts and teams
- Cement import / export terminals
- Clinker / GBFS grinding facilities
- Clinker / GBFS import / export terminals
- Clinker production lines
- Greenfield, brownfield and/or revamping of existing installations
- Construction management
- Peer Review and Value engineering

Products and Services

Design and Construction

- Basic and detailed engineering (civil, mechanical and electrical, process)
- Low cost clinker grinding plants
- Compact / modular grinding plants and import / export cement terminals
- Ship-loaders for bulk materials
- Eco-hoppers for bulk materials handling
- Dedusting bag filters

Modular Grinding Plants

- Full support: from conceptual engineering to handover
- All specialties: from geotechnics to training
- Comprehensive budget from the Client's perspective
- Possibility of complete EPC project, including finance support

Products and Services

Quality Assurance & Quality Control

- Integrated QA/QC in China & Europe
- Qualification of suppliers and workshops
- Resident inspectors as required
- Coordination with engineering, manufacturing and shipping

Safety Assessment of Structures

- Maintenance policies and inspection procedures for infrastructure and civil assets
- Support for certification (ISO 55000)

Training programs for project teams and field workers

- Safety & environmental performance
- Project planning
- Plant & port equipment maintenance
- Risk assessments
- Legal aspects: corporate and shipping law, anti-bribery and corruption, litigation and international arbitration

Geotechnics & Mining

- Quarry assessment & evaluation
- Supervision of geotechnical surveys
- Alternative foundation methods

Contact Us

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GlobBULK Consulting

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Our corporate video:

<http://www.globbulk.com/landing/video-landing-2016.html>

Our Web and Social Media:

<http://www.globbulk.com/>

